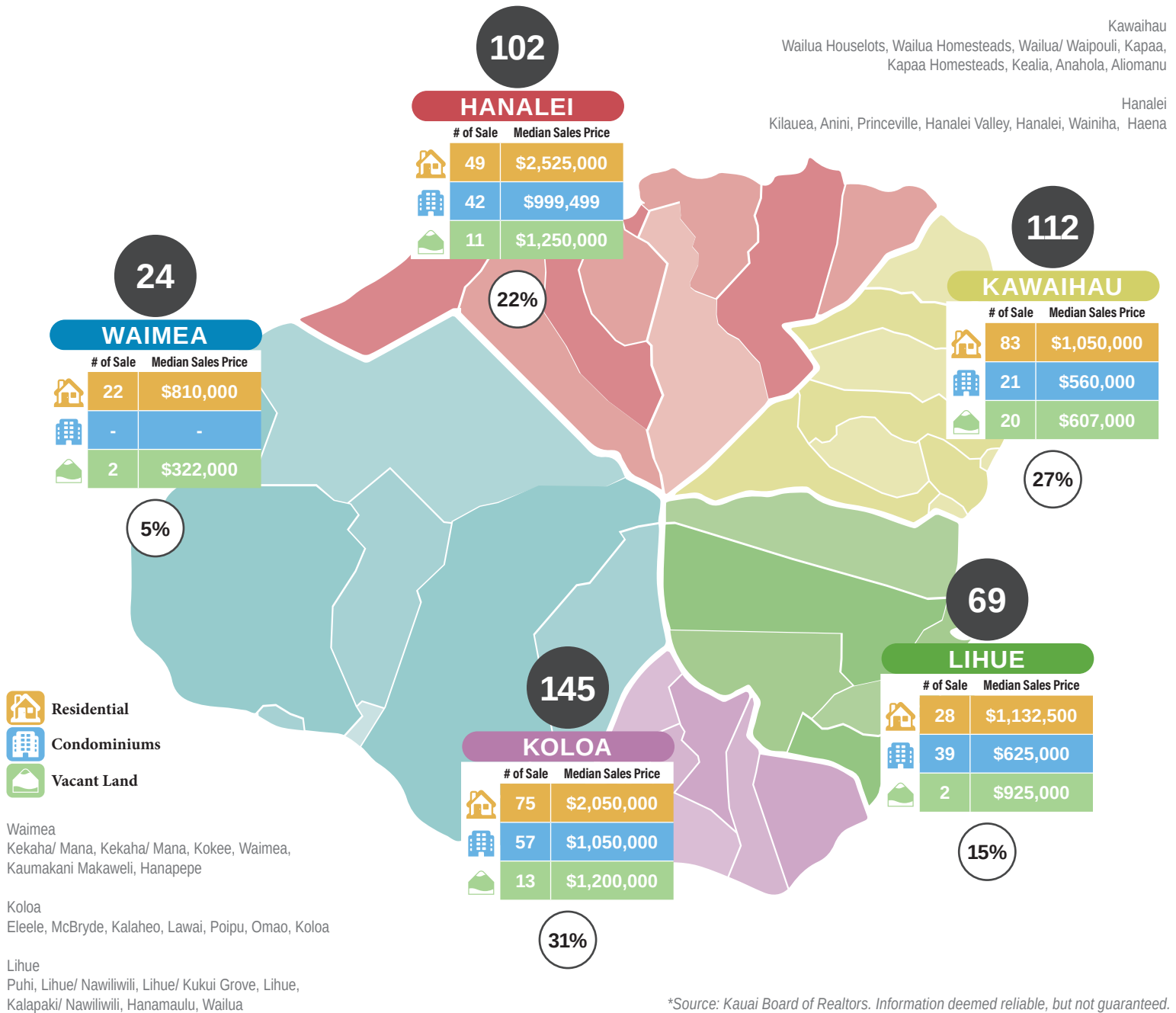




*Source: Kauai Board of Realtors. Information deemed reliable, but not guaranteed.

	% OF CLOSINGS	# OF UNITS RECORDED			MEDIAN PRICE		
HOMES	55%	257	▼	-14%	\$1,300,000	▲	8%
CONDO	35%	159	▼	-24%	\$845,000	▼	-3%
LAND	10%	48	▼	-30%	\$752,554	▼	-21%

YTD NUMBER OF UNITS RECORDED			YTD TOTAL DOLLAR VOLUME		
DISTRICT	2026	% Change	DISTRICT	2026	% Change
KOLOA	145	31%	KOLOA	\$272,746,411	-13%
KAWAIHAU	124	27%	HANALEI	\$236,982,235	-30%
HANALEI	102	22%	KAWAIHAU	\$142,966,610	-2%
LIHUE	69	15%	LIHUE	\$74,616,031	-26%
WAIMEA	24	5%	WAIMEA	\$18,275,895	-28%
TOTAL	464	-20%	TOTAL	\$745,587,182	-19%

○ % of Closed Sales by Districts through September 30, 2026

● Number of Recorded Transactions from January 1, 2026 – September 30, 2026



KAUAI

YEAR-TO-DATE

464 TOTAL NUMBER OF SALES 2026	\$1,300,000 MEDIAN PRICE HOME \$845,000 MEDIAN PRICE CONDO \$752,554 MEDIAN PRICE LAND	\$745,587,182 TOTAL DOLLAR VOLUME 2026 \$922,694,544 TOTAL DOLLAR VOLUME 2025
-20%	8% -3% -21%	-19%



RESIDENTIAL

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	22	26	-15%	\$810,000	\$820,000	-1%	\$17,631,895	\$23,092,400	-24%
KOLOA	75	110	-32%	\$2,050,000	\$1,271,250	61%	\$187,602,686	\$222,493,475	-16%
LIHUE	28	34	-18%	\$1,132,500	\$1,127,500	0%	\$37,063,505	\$42,920,600	-14%
KAWAIHAU	83	79	5%	\$1,050,000	\$1,050,000	0%	\$113,191,110	\$105,111,796	8%
HANAIEI	49	49	0%	\$2,525,000	\$2,615,300	-3%	\$161,933,128	\$170,813,649	-5%
TOTAL	257	298	-14%	\$1,300,000	\$1,200,000	8%	\$517,422,324	\$564,431,920	-8%



CONDOMINIUM

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	-	1	-100%	-	\$735,000	-100%	-	\$735,000	-100%
KOLOA	57	59	-3%	\$1,050,000	\$1,025,000	2%	\$65,953,725	\$63,812,500	3%
LIHUE	39	56	-30%	\$625,000	\$525,000	19%	\$35,702,526	\$51,927,618	-31%
KAWAIHAU	21	30	-30%	\$560,000	\$600,000	-7%	\$14,282,000	\$23,243,000	-39%
HANAIEI	42	64	-34%	\$999,499	\$1,062,500	-6%	\$46,354,999	\$74,875,499	-38%
TOTAL	159	210	-24%	\$845,000	\$875,000	-3%	\$162,293,250	\$214,593,617	-24%



VACANT LAND

	Number of Sales			Median Sales Price			Total Dollar Volume		
	2026	2025	% Change	2026	2025	% Change	2026	2025	% Change
WAIMEA	2	4	-50%	\$322,000	\$372,500	-14%	\$644,000	\$1,585,000	-59%
KOLOA	13	23	-43%	\$1,200,000	\$1,075,000	12%	\$19,190,000	\$27,319,000	-30%
LIHUE	2	7	-71%	\$925,000	\$900,000	3%	\$1,850,000	\$6,035,000	-69%
KAWAIHAU	20	17	18%	\$607,000	\$500,000	21%	\$15,493,500	\$16,919,000	-8%
HANAIEI	11	18	-39%	\$1,250,000	\$1,985,000	-37%	\$28,694,108	\$91,811,007	-69%
TOTAL	48	69	-30%	\$752,554	\$950,000	-21%	\$65,871,608	\$143,669,007	-54%



HANALEI

HOMES

Number of Sales	49	0%
Total Dollar Transactions	161,933,128	-5%

CONDOS

Number of Sales	42	-34%
Total Dollar Transactions	46,354,999	-38%

LAND

Number of Sales	11	-39%
Total Dollar Transactions	28,694,108	-69%

KAWAIIHAU

HOMES

Number of Sales	83	5%
Total Dollar Transactions	113,191,110	8%

CONDOS

Number of Sales	21	-30%
Total Dollar Transactions	14,282,000	-39%

LAND

Number of Sales	20	18%
Total Dollar Transactions	15,493,500	-8%

WAIMEA

HOMES

Number of Sales	22	-15%
Total Dollar Transactions	17,631,895	-24%

CONDOS

Number of Sales	-	-100%
Total Dollar Transactions	-	-100%

LAND

Number of Sales	2	-50%
Total Dollar Transactions	\$644,000	-59%

LIHUE

HOMES

Number of Sales	28	-18%
Total Dollar Transactions	37,063,505	-14%

CONDOS

Number of Sales	39	-30%
Total Dollar Transactions	35,702,526	-31%

LAND

Number of Sales	2	-71%
Total Dollar Transactions	1,850,000	-69%

KOLOA

HOMES

Number of Sales	75	-32%
Total Dollar Transactions	187,602,686	-16%

CONDOS

Number of Sales	57	-3%
Total Dollar Transactions	65,953,725	3%

LAND

Number of Sales	13	-43%
Total Dollar Transactions	19,190,000	-30%

Waimea
Kekaha/ Mana, Kekaha/ Mana, Kokee, Waimea,
Kaumakani Makaweli, Hanapepe

Koloa
Eleele, McBryde, Kalaheo, Lawai, Poipu, Omao, Koloa

Lihue
Puihi, Lihue/ Nawiliwili, Lihue/ Kukui Grove, Lihue,
Kalapaki/ Nawiliwili, Hanamaulu, Wailua

Kawaihau
Wailua Houselots, Wailua Homesteads, Wailua/ Waipouli,
Kapaa, Kapaa Homesteads, Kealia, Anahola, Aliomanu

Hanalei
Kilauea, Anini, Princeville, Hanalei Valley, Hanalei,
Wainiha, Haena





RESIDENTIAL

Home Sales

257

vs 2025

298

-14%

Median Sales Price

\$1,300,000

vs 2025

\$1,200,000

8%

Total Dollar Volume

\$517,422,324

vs 2025

\$564,431,920

-8%



CONDOMINIUM

Condo Sales

159

vs 2025

210

-24%

Median Sales Price

\$845,000

vs 2025

\$875,000

-3%

Total Dollar Volume

\$162,293,250

vs 2025

\$214,593,617

-24%



VACANT LAND

Vacant Land Sales

48

vs 2025

69

-30%

Median Sales Price

\$752,554

vs 2025

\$950,000

-21%

Total Dollar Volume

\$65,871,608

vs 2025

\$143,669,007

-54%

Scan Hawaii Buyer & Seller Guide

