

		% OF CLOSINGS	# OF UNITS RECORDED			MEDIAN PRICE			MEDIAN DAYS ON MARKET	
	HOMES	39%	578		-29%	\$1,195,500		4%	84	
	CONDO	52%	760	\bullet	-41%	\$825,000		7%	70	
*	LAND	9%	127	\bullet	-27%	\$662,500	\bullet	-15%	150	

		2023 VS 2022	YTD NUMBER	R OF UNITS	2023 VS 2022 YTD TOTAL DOLLAR VOLUME			
		DISTRICT	2023	% Change	DISTRICT	2023	% Change	
		SOUTH	536	-30%	SOUTH	\$834,113,243	-29%	
		WEST	345	-49%	WEST	\$589,634,143	-41%	
		CENTRAL	306	-23%	CENTRAL	\$293,845,654	-8%	
	% of Closed Sales by Districts	UPCOUNTRY	117	-38%	UPCOUNTRY	\$180,700,291	-27%	
	through September 30, 2023	NORTH SHORE	78	-29%	NORTH SHORE	\$118,995,064	-39%	
	Number of Recorded transactions	LANAI/MOLOKAI	65	-43%	EAST	\$35,515,420	-19%	
	from January 1, 2023 – September 30, 2023	EAST	18	-33%	LANAI/MOLOKAI	\$29,295,770	-49%	
_		TOTAL	1,465	-36%	TOTAL	\$2,082,099,585	-32%	

MAUI REAL ESTATE REPORT **Fidelity** National Title[®] & ESCROW OF HAWAII

MAUI **3RD QUARTER**

		578 TOTAL NU 2023	IMBER OF SALE	is example	\$1,195,50 MEDIAN SALES PI 2023		тс	1,028,636,73 TAL DOLLAR VOLUME	9
RESIDENTIA YEAR-OVER-YEAR		815 TOTAL NU		29%	\$1,150,000 MEDIAN SALES PI	_	то	TAL DOLLAR VOLUME	28 %
		2022			2022		20	022	
	Nu	mber of	Sales	Medi	an Sales Prio	ce	Tot	al Dollar Volum	9
	2023	2022	%Change	2023	2022	%Change	2023	2022	%Change
CENTRAL									
Kahakuloa	1	-	-	\$1,525,000	-	-	\$1,525,000	-	-
Kahului	76	89	-15%	\$972,000	\$952,000	2%	\$77,438,996	\$86,892,125	-11%
Wailuku	133	166	-20%	\$1,090,000	\$915,500	19%	\$161,518,65	9 \$166,827,745	-3%
EAST									
Hana	5	8	-38%	\$950,000	\$2,025,000	-53%	\$6,312,500	\$17,934,999	-65%
Kaupo	1	1	0%	\$725,000	\$2,699,500	-73%	\$725,000	\$2,699,500	-73%
Keanae	-	1	-100%	-	\$1,100,000	-	-	\$1,100,000	-100%
Kipahulu	-	-	-	-	-	-	-	-	-
Nahiku	1	1	0%	\$799,000	\$725,000	10%	\$799,000	\$725,000	10%
NORTH SHORE									
Haiku	45	71	-37%	\$1,500,000	\$1,425,000	5%	\$81,582,196	\$121,208,100	-33%
Sprecks/Paia/Kuau	9	18	-50%	\$1,460,000	\$1,122,500	30%	\$13,907,103	\$41,824,998	-67%
SOUTH									
Kihei	88	110	-20%	\$1,178,500	\$1,322,500	-11%	\$120,750,35	\$194,075,218	-38%
Maalaea	-	1	-100%	-	\$2,500,000	-	-	\$2,500,000	-100%
Maui Meadows	14	19	-26%	\$2,840,000	\$2,150,000	32%	\$37,034,000	\$49,662,800	-25%
Wailea/Makena	15	27	-44%	\$5,700,000	\$3,550,000	61%	\$113,156,48	1 \$205,662,450	-45%
UPCOUNTRY									
Kula/Ulupalakua/Kanaio	32	52	-39%	\$1,460,000	\$1,498,500	-3%	\$53,710,000	\$97,158,044	-45%
Makawao/Olinda/Haliimaile	31	66	-53%	\$1,110,000	\$900,500	23%	\$45,804,891	\$72,275,034	-37%
Pukalani	23	34	-32%	\$1,000,000	\$1,082,500	-8%	\$26,219,400	\$37,376,500	-30%
WEST									
Honokohau	-	1	-100%	-	\$792,000	-	-	\$792,000	-100%
Kaanapali	15	20	-25%	\$3,900,000	\$2,650,000	47%	\$78,239,136	\$57,111,050	37%
Kapalua	10	14	-29%	\$4,350,000	\$5,250,000	-17%	\$49,430,000	\$74,700,000	-34%
Lahaina	28	43	-35%	\$2,150,000	\$1,680,000	28%	\$100,823,75	8 \$108,561,600	-7%
Napili/Kahana/Honokowai	23	29	-21%	\$1,462,500	\$1,330,000	10%	\$33,035,499	\$42,593,999	-22%
Olowalu	2	3	-33%	\$4,800,000	\$4,300,000	12%	\$9,600,000	\$13,775,000	-30%
LANAI - MOLOKAI									
Lanai	6	10	-40%	\$719,000	\$712,500	1%	\$4,283,000	\$7,116,750	-40%
Molokai	20	31	-36%	\$437,500	\$688,000	-36%	\$12,741,770	\$27,289,500	-53%
MAUI SUMMARY	578	815	-29%	\$1,195,500	\$1,150,000	4%	\$1,028,636,73	\$1,429,862,412	-28%

3RD QUARTER	2023 YTD N	IUMBER OF	SALES	3RD QUARTER 2023 YTD TOTAL DOLLAR VOLUME						
DISTRICT	2023	2022	% Change	DISTRICT	2023	2022	% Change			
CENTRAL	210	255	-18%	WEST	\$271,128,393	\$297,533,649	-9%			
SOUTH	117	157	-25%	SOUTH	\$270,940,831	\$451,900,468	-40%			
UPCOUNTRY	86	152	-43%	CENTRAL	\$240,482,655	\$253,719,870	-5%			
WEST	78	110	-29%	UPCOUNTRY	\$125,734,291	\$206,809,578	-39%			
NORTH SHORE	54	89	-39%	NORTH SHORE	\$95,489,299	\$163,033,098	-41%			
LANAI/MOLOKAI	26	41	-37%	LANAI/MOLOKAI	\$17,024,770	\$34,406,250	-51%			
EAST	7	11	-36%	EAST	\$7,836,500	\$22,459,499	-65%			
TOTAL	578	815	-29%	TOTAL	\$1,028,636,739	\$1,429,862,412	-28%			

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MAUI REAL ESTATE REPORT Fidelity National Title[®] & ESCROW OF HAWAII

MAUI **3RD QUARTER**

2023 1,291 TOTAL NU 2022 nber of 2022 - 44 83 3	MBER OF SALE	41% s Media 2023	\$825,000 MEDIAN SALES PI 2023 \$770,000 MEDIAN SALES PI 2022 an Sales Price 2022	7 RICE	TOTA 2023 % \$1,4 TOTA 2022	06,893,943 -	
2022 - 44 83 3	%Change - -61%	2023					
- 44 83 3	- -61%	-	2022	%Change	2023	2022	
- 44 83 3	- -61%	-		,			%Change
44 83 3	-61%						,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
83 3			-	-	-	-	-
83 3		\$280,000	\$205,000	37%	\$4,787,999	\$10,031,100	-52%
3		\$545,250	\$505,000	8%	\$28,010,500	\$46,191,176	-39%
		, , 200	, ,		, .,,	, .,,	
	-100%	-	\$685,000	-	-	\$2,610,000	-100%
-	_	-	-	-	-	-	-
-	-	-	-	-	-	_	-
-	-	-	-	-	-	_	-
-	-	-	-	-	-	_	-
-	-	-	-	-	-	-	
2	-50%	\$800,000	\$635,000	26%	\$800,000	\$1,270,000	-37%
		. ,	. ,		. ,		
447	-30%	\$800,000	\$725,000	10%	\$277,968,075	\$366,779,311	-24%
39	-5%						-4%
-	-	-	-	-	-	-	-
109	-40%	\$2,050,000	\$1,795,000	14%	\$246,896,949	\$298,157,059	-17%
1	-100%	-	\$600,000	-	-	\$600,000	-100%
-	-	-	-	-	-	-	-
1	300%	\$899,000	\$875,000	3%	\$3,593,000	\$875,000	311%
-	-	-	-	-	-	-	-
127	-57%	\$1,500,000	\$1,450,000	3%	\$100,979,600	\$220,028,975	-54%
58	-62%	\$1,685,000	\$1,450,000	16%	\$49,244,000	\$133,435,500	-63%
60	-28%	\$865,000	\$824,000	5%	\$40,808,950	\$72,292,799	-44%
275	-53%	\$750,000	\$700,000	7%	\$100,085,700	\$212,645,779	-53%
-	-	-	-	-	-	-	-
2	-50%	\$1,650,000	\$2,500,000	-34%	\$1,650,000	\$5,000,000	-67%
40	-35%	\$312,000	\$257,000	21%	\$7,975,500	\$10,215,500	-22%
	-41%	\$825,000	\$770,000	7%	\$888,634,853	\$1,406,893,943	-37%
	39 - 109 1 - 1 - 127 58 60 275 - - 2	39 -5% - - 109 -40% 1 -100% - - 1 300% - - 1 300% - - 1 300% - - 127 -57% 58 -62% 60 -28% 275 -53% - - 2 -50% 40 -35%	39 -5% \$701,000 - - - 109 -40% \$2,050,000 1 -100% - 1 -100% - 1 -100% - 1 300% \$899,000 - - - 1 300% \$899,000 - - - 1 300% \$899,000 - - - 1 300% \$899,000 - - - 1 300% \$899,000 - - - 127 -57% \$1,500,000 58 -62% \$1,685,000 275 -53% \$750,000 - - - 2 -50% \$1,650,000 40 -35% \$312,000	39 -5% \$701,000 \$665,000 - - - - 109 -40% \$2,050,000 \$1,795,000 109 -40% \$2,050,000 \$1,795,000 1 -100% - - 1 -100% - \$600,000 - - - - 1 300% \$899,000 \$875,000 - - - - 1 300% \$899,000 \$1,450,000 - - - - 127 -57% \$1,500,000 \$1,450,000 58 -62% \$1,685,000 \$824,000 275 -53% \$750,000 \$700,000 - - - - 2 -50% \$1,650,000 \$2,500,000 40 -35% \$312,000 \$257,000	39 -5% \$701,000 \$665,000 5% - - - - - 109 -40% \$2,050,000 \$1,795,000 14% 109 -40% \$2,050,000 \$1,795,000 14% - - - - - 1 -100% - \$600,000 - - - - - - 1 300% \$899,000 \$875,000 3% - - - - - 1 300% \$899,000 \$1,450,000 3% - - - - - - - - - - 127 -57% \$1,650,000 \$1,450,000 3% 58 -62% \$1,685,000 \$824,000 5% 275 -53% \$750,000 \$700,000 7% - - - - - 2 <t< td=""><td>39 -5% \$701,000 \$665,000 5% \$25,834,580 - - - - - - 109 -40% \$2,050,000 \$1,795,000 14% \$246,896,949 - - - - - - 1 -100% - \$600,000 - - - - - - - - 1 -100% - \$600,000 - - - - - - - - 1 300% \$899,000 \$875,000 3% \$3,593,000 * - - - - - - 127 -57% \$1,500,000 \$1,450,000 3% \$100,979,600 58 -62% \$1,685,000 \$1,450,000 16% \$49,244,000 60 -28% \$865,000 \$824,000 5% \$40,808,950 275 -53% \$750,000</td><td>39 -5% \$701,000 \$665,000 5% \$25,834,580 \$26,761,744 - - - - - - - - 109 -40% \$2,050,000 \$1,795,000 14% \$246,896,949 \$298,157,059 0 - - - - - - - 1 -100% - \$600,000 - - - \$600,000 - - - - - - - - 1 -100% - \$600,000 - - - - 1 300% \$899,000 \$875,000 3% \$3,593,000 \$875,000 1 300% \$899,000 \$1,450,000 3% \$100,979,600 \$220,028,975 58 -62% \$1,650,000 \$1,450,000 16% \$49,244,000 \$133,435,500 60 -28% \$865,000 \$824,000 5% \$40,808,950 \$72,292,799</td></t<>	39 -5% \$701,000 \$665,000 5% \$25,834,580 - - - - - - 109 -40% \$2,050,000 \$1,795,000 14% \$246,896,949 - - - - - - 1 -100% - \$600,000 - - - - - - - - 1 -100% - \$600,000 - - - - - - - - 1 300% \$899,000 \$875,000 3% \$3,593,000 * - - - - - - 127 -57% \$1,500,000 \$1,450,000 3% \$100,979,600 58 -62% \$1,685,000 \$1,450,000 16% \$49,244,000 60 -28% \$865,000 \$824,000 5% \$40,808,950 275 -53% \$750,000	39 -5% \$701,000 \$665,000 5% \$25,834,580 \$26,761,744 - - - - - - - - 109 -40% \$2,050,000 \$1,795,000 14% \$246,896,949 \$298,157,059 0 - - - - - - - 1 -100% - \$600,000 - - - \$600,000 - - - - - - - - 1 -100% - \$600,000 - - - - 1 300% \$899,000 \$875,000 3% \$3,593,000 \$875,000 1 300% \$899,000 \$1,450,000 3% \$100,979,600 \$220,028,975 58 -62% \$1,650,000 \$1,450,000 16% \$49,244,000 \$133,435,500 60 -28% \$865,000 \$824,000 5% \$40,808,950 \$72,292,799

3RD QUARTER	3RD QUARTER 2023 YTD NUMBER OF SALES				3RD QUARTER 2023 YTD TOTAL DOLLAR VOLUME						
DISTRICT	2023	2022	% Change	DISTRICT	2023	2022	% Change				
SOUTH	413	595	-31%	SOUTH	\$550,699,604	\$691,698,114	-20%				
WEST	250	520	-52%	WEST	\$291,118,250	\$638,403,053	-54%				
CENTRAL	65	127	-49%	CENTRAL	\$32,798,499	\$56,222,276	-42%				
LANAI/MOLOKAI	27	42	-36%	LANAI/MOLOKAI	\$9,625,500	\$15,215,500	-37%				
UPCOUNTRY	4	2	100%	UPCOUNTRY	\$3,593,000	\$1,475,000	144%				
NORTH SHORE	1	2	-50%	NORTH SHORE	\$800,000	\$1,270,000	-37%				
EAST	-	3	-100%	EAST	-	\$2,610,000	-100%				
TOTAL	760	1,291	-41%	TOTAL	\$888,634,853	\$1,406,893,943	-37%				

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MAUI REAL ESTATE REPORT **Fidelity** National Title[®] & ESCROW OF HAWAII

MAUI **3RD QUARTER**

& ESCROW	OF HAWAII									
VACANT LA YEAR-OVER-YEAR		2023 175	IMBER OF SALE	27%	\$662,500 MEDIAN SALES P 2023 \$775,000 MEDIAN SALES P 2022	-1	5%	TOTAL 2023 \$206 ,	4,827,993 DOLLAR VOLUME 665,400 – DOLLAR VOLUME	20%
	Nu	mber of	Salos	Modi	an Sales Pri	CO	т	otal [Dollar Volum	•
								otai L		
	2023	2022	%Change	2023	2022	%Change	2023		2022	%Change
CENTRAL			001		****	4 = 04	* • • • • •			4 = 04
Kahakuloa	1	1	0%	\$678,000	\$800,000	-15%	\$678,00	00	\$800,000	-15%
Kahului	-	2	-100%	-	\$914,635	-	-		\$1,829,270	-100%
Wailuku	30	14	114%	\$550,000	\$637,500	-14%	\$19,886,	500	\$8,364,500	138%
EAST										
Hana	9	6	50%	\$615,000	\$2,774,829	-78%	\$5,861,0	000	\$15,487,958	-62%
Kaupo	1	5	-80%	\$21,132,920	\$510,000	4044%	\$21,132,	920	\$2,480,750	752%
Keanae	1	1	0%	\$685,000	\$675,000	2%	\$685,00	00	\$675,000	2%
Kipahulu	-	-	-	-	-	-	-		-	-
Nahiku	-	1	-100%	-	\$170,000	-	-		\$170,000	-100%
NORTH SHORE										
Haiku	23	17	35%	\$871,383	\$998,000	-13%	\$22,705,	765	\$27,368,000	-17%
Sprecks/Paia/Kuau	-	2	-100%	-	\$1,842,500	-	-		\$3,685,000	-100%
SOUTH										
Kihei	-	6	-100%	-	\$1,350,000	-	-		\$18,100,000	-100%
Maalaea	-	_	-	-	-	-	-		-	_
Maui Meadows	1	1	0%	\$1,620,000	\$1,490,000	9%	\$1,620,0	000	\$1,490,000	9%
Wailea/Makena	5	5	0%	\$943,808	\$1,608,250	-41%	\$10,852,		\$7,538,250	44%
UPCOUNTRY	Ū	Ū	0,0	<i>Q</i> 10 ,000	¢1,000,200	1170	φ10,00 <u></u> ,	000	¢1,000,200	1170
Kula/Ulupalakua/Kanaio	16	22	-27%	\$1,150,000	\$759,500	51%	\$26,913,	000	\$28,067,000	-4%
Makawao/Olinda/Haliimaile	8	8	0%	\$1,025,000	\$763,500	34%	\$22,850,		\$8,949,222	155%
Pukalani	3	6	-50%	\$485,000	\$703,500	-6%	\$1,610,0		\$3,079,500	-48%
	5	0	-50 /0	φ403,000	ψ 3 14,000	-070	φ1,010,0	000	ψ3,079,500	-40 /0
WEST Honokohau	-	1	-100%		\$408,000	-			\$408,000	-100%
Kaanapali	- 8	19	-58%	- \$928,250	\$408,000	- 15%	- \$17,097,	500	\$408,000	-40%
			-38%		\$810,000					
Kapalua	3	17		\$1,200,000		-14%	\$3,720,0		\$27,964,500	-87%
Lahaina	3	6	-50%	\$1,300,000	\$870,000	49%	\$3,825,0	000	\$5,983,000	-36%
Napili/Kahana/Honokowai	-	2	-100%	- #700.000	\$2,709,000	-	-	000	\$5,418,000	-100%
Olowalu	3	2	50%	\$780,000	\$1,216,500	-36%	\$2,745,0	000	\$2,433,000	13%
LANAI - MOLOKAI				A 10			A 10 - 1			
Lanai	1	-	-	\$435,000	-	-	\$435,00		-	-
Molokai	11	31	-65%	\$225,000	\$229,500	-2%	\$2,210,5		\$8,036,950	-73%
MAUI SUMMARY	127	175	-27%	\$662,500	\$775,000	-15%	\$164,827	,993	\$206,665,400	-20%

3RD QUARTER	2023 YTD N	IUMBER OF	SALES	3RD QUARTER 2023 YTD TOTAL DOLLAR VOLUME					
DISTRICT	2023	2022	% Change	DISTRICT	2023	2022	% Change		
CENTRAL	31	17	82%	UPCOUNTRY	\$51,373,000	\$40,095,722	28%		
UPCOUNTRY	27	36	-25%	EAST	\$27,678,920	\$18,813,708	0%		
NORTH SHORE	23	19	21%	WEST	\$27,387,500	\$70,544,000	-61%		
WEST	17	47	-64%	NORTH SHORE	\$22,705,765	\$31,053,000	-27%		
LANAI/MOLOKAI	12	31	-61%	CENTRAL	\$20,564,500	\$10,993,770	87%		
EAST	11	13	-15%	SOUTH	\$12,472,808	\$27,128,250	-54%		
SOUTH	6	12	-50%	LANAI/MOLOKAI	\$2,645,500	\$8,036,950	-67%		
TOTAL	127	175	-27%	TOTAL	\$164,827,993	\$206,665,400	-20%		

Source: Realtors Association of Maui - www.RAMaui.com

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MAUI REAL ESTATE REPORT Fidelity National Title & ESCROW OF HAWAII

MAUI **3RD QUARTER**

	CEN	TRAL			NORTI	H SH	IORE			
	HOMES				HOMES					
	Number of Sales	210	-18%		Number of Sales		54	-39%		
1	Total Dollar Transactions	\$240,482,655	-5%		Total Dollar Transactions	\$9	5,489,299	-41%		
	CONDOS				CONDOS					
	Number of Sales	65	-49%		Number of Sales		1	-50%		
	Total Dollar Transactions	\$32,798,499	-42%	1	Total Dollar Transactions	\$	800,000	-37%		
	LAND			1	LAND					
	Number of Sales	31	82%	-	Number of Sales		23	21%		
1	Total Dollar Transactions	\$20,564,500	87%	7	Total Dollar Transactions	\$2	2,705,765	-27%		
	NECT	E.	1	1	一下14月16日	2	1100	-	AST	
	WEST		/		1 4-3-13/3		HOMES	-		
HOMES			4		- market Ball	211	HOMES		_	0.001/
Number of Sales	78 -29		1			3.21	Number of Sale		7	-36%
Total Dollar Transactions	\$271,128,393 -9	%	V			1131	Total Dollar Tra	insactions	\$7,836,500	-65%
CONDOS		_	[1	11.1	CONDOS			
Number of Sales	250 -52		1			50	Number of Sale			-100%
Total Dollar Transactions	\$291,118,250 -54	.%	1			E.	Total Dollar Tra	insactions	1 million	-100%
LAND						1.1.1	LAND			
Number of Sales	17 -64				14	10	Number of Sale	1000	11	-15%
Total Dollar Transactions	\$27,387,500 <mark>-61</mark>	%					Total Dollar Tra	insactions	\$27,678,920	0%
	SO	UTH			UPCO	DUN.	TRY		1. L. L.	
	HOMES			1	HOMES	N.V.A.			All I	
	Number of Sales	117	-25%	11	Number of Sales		86	-43%		
	Total Dollar Transactions	\$270,940,831	-40%		Total Dollar Transactions	\$12	25,734,291	-39%		
	CONDOS	<i>Q</i>	1070		CONDOS	ų II		0070		
	Number of Sales	413	-31%	2.34	Number of Sales		4	100%		
	Total Dollar Transactions	\$550,699,604	-20%	1	Total Dollar Transactions	\$3	3,593,000	144%		
	LAND	φ 330,033,00 4	-20 /0		LAND	Ψ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	144 /0		
	Number of Sales	6	-50%		Number of Sales		27	-25%		
	Total Dollar Transactions	\$12,472,808	-54%		Total Dollar Transactions	¢5	1,373,000	28%		
		\$12,472,000	-3-+ /0			φŰ	1,373,000	20 /0		
	CENTRAL	Kahului, Wailuku			DUTH hei, Maalaea, Maui Meadows, Wa	nilo m / AA m	kong			
	EAST					lilea/ Ma	kenu			
		o, Kipahulu, Nahiku		_	ila/Ulupalakua/Kanaio, Makawa	o/Olindo	/Haliimaile, Puk	alani		
Source: Realtors Association of Maui	NORTH SI				/EST					
www.RAMaui.com	Haiku, Spre	cklesville/Paia/Kuau		Kc	ianapali, Kapalua, Lahaina, Napil	li/Kahan	a/Honokowai, C	Diowalu		
RESI	DENTIAL		CON		MINIUM		V۸		NT LAN	
	P 10 AREAS				AREAS				10 AREAS	
	Dollar Volume				ar Volume				ollar Volume	
Wailuku	\$161,518,	.659 Kihei			\$277,968,075		Kula/Illupa	lakua/Kar	agio \$26	,913,000
Kihei	\$120,750,		a/Makena	1	\$246,896,949		Kula/Ulupa Makawao/(,913,000 ,850,000
Wailea/Makena	\$120,750, \$113,156,		-	•	\$240,890,949 \$100,979,600		Haiku			,830,000 ,705,765
Lahaina	\$100,823,		i/Kahana/I	Honokov			Kaupo			,132,920
Haiku	\$81,582,				\$49,244,000		Wailuku			,886,500
Kaanapali	\$78,239,				\$40,808,950		Kaanapali			,000,000 ,097,500
Kahului	\$77,438,				\$28,010,500		Wailea/Ma	kena		,852,808
Kula/Ulupalakua/Ka					\$25,834,580		Hana			,861,000
	¢40,420									005 000

\$49,430,000

\$45,804,891

Molokai

Kahului

\$7,975,500

\$4,787,999

Lahaina

Kapalua

\$3,825,000

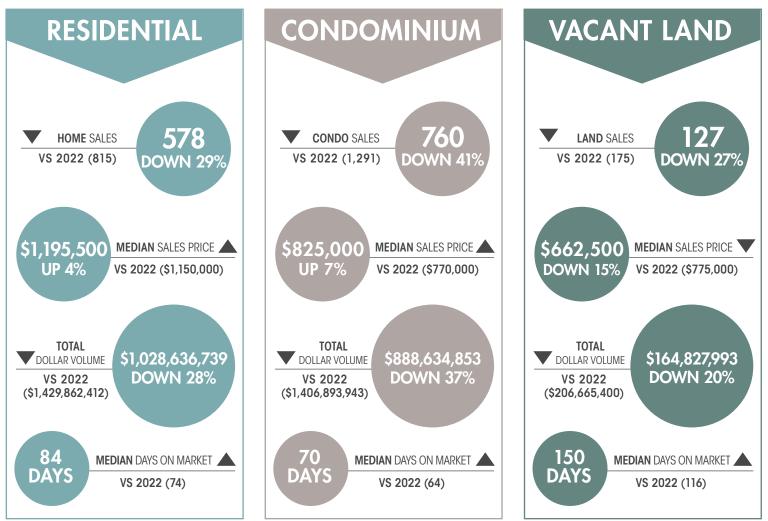
\$3,720,000

Kapalua

Makawao/Olinda/Haliimaile

MAUI **3RD QUARTER** 2023 YTD VS. 2022 YTD

MAUI REAL ESTATE REPORT Fidelity National Title[®] & ESCROW OF HAWAII



Source: Realtors Association of Maui - www.RAMaui.com

State of Hawaii Conveyance Tax Law

The tax imposed by section 247-1 shall be based on the actual and full consideration (whether cash or otherwise, including any promise, act, forbearance, property interest, value, gain, advantage, benefit, or profit), paid or to be paid for all transfers or conveyance of realty or any interest therein, that shall include any liens or encumbrances thereon at the time of sale, lease, sublease, assignment, transfer, or conveyance, and shall be at the following rates:

	BASIS AND RATE OF CONVEYANCE TAX										
CONSIDER	ATION PAID	Scale #1: Applies to all transfers or conveyanceof realty or	Scale #2:								
At Least	But Less Than	any interest therein, for a sale of a condominium or single family residence where the purchaser is eligible for the county homeowner's exemption. (increments of \$100 of sale price will be added proportionately to tax)	Applies to sales of condominium or single family residence where the purchaser is not eligible for the county homeowner's exemption. (increments of \$100 of sale price will be added proportionately to tax)								
\$0	\$600,000	10¢	15¢								
\$600,000	\$1 Million	20¢	25¢								
\$1 Million	\$2 Million	30¢	40¢								
\$2 Million	\$4 Million	50¢	60¢								
\$4 Million	\$6 Million	70¢	85¢								
\$6 million	\$10 million	90¢	\$1.10								
\$10 Million and Above		\$1.00	\$1.25								



ANNOUNCEMENT UPDATE for HARPTA increase for Hawaii Real Property occuring on or after September 15, 2018

HARPTA - Hawaii Real Property Tax Act

The Hawaii Real Property Tax Act (HARPTA) requires the buyer who purchases real property from a non-resident of Hawaii to withhold **7.25%**⁺ of the amount realized (generally the sales price) and remit it to the Department of Taxation within 20 days of closing unless an exemption applies.

The 7.25% withholding represents an estimate of the Hawaii capital gains tax that may be owed by the non-resident when selling real property in Hawaii.

The standard Hawaii Association of Realtors Purchase Contract provides that escrow is to withhold and remit the HARPTA amount to the Department of Taxation unless the seller provides the buyer with a certificate of exemption or waiver from HARPTA.

It is the seller's burden to prove that an exemption / waiver applies and for the buyer to acknowledge and approve the seller's exemption / waiver prior to closing. Under Hawaii law, it is the buyer's responsibility to determine if the seller is a non-resident of Hawaii and that the proper withholding amount is remitted to the Department of Taxation on a timely basis.

FIRPTA - Foreign Investment Real Property Tax Act

The Foreign Investment in Real Property Tax Act (FIRPTA) requires the buyer who purchases real property from a foreign seller to withhold 10% or 15% of the amount realized (generally the sales price) and remit it to the IRS within 20 days of closing unless an exemption applies. The withholding percentage will depend upon the sales price and whether the buyer or buyer's family member intends to use the real property as a residence.*

The withholding percentage represents an estimate of the federal capital gains tax that may be owed by the foreign seller when selling real property in the United States.

The standard Hawaii Association of REALTORS[®] Purchase Contract provides that escrow is to withhold and remit the FIRPTA amount to the IRS unless the seller provides the buyer with a certificate of exemption or waiver from FIRPTA.

It is the seller's burden to prove that an exemption / waiver applies and for the buyer to acknowledge and approve the seller's exemption / waiver prior to closing. Under federal law, it is the buyer's responsibility to determine if the seller is a foreigner subject to FIRPTA withholding and that the proper withholding amount is remitted to the IRS on a timely basis.

*Buyer or member of buyer's family must have definite plans to reside in the property for at least 50% of the number of days the property is used by any person during each of the first two 12-month periods following the date of transfer.

This information is presented for informational purposes only and is deemed reliable but is not guaranteed. It is not our intention to provide any legal financial or business advice. For specific information, please consult a qualified advisor.

*FNT Internal Update July, 2018

STATE OF HAWAII | ALL COUNTIES **REAL PROPERTY TAX** FISCAL YEAR JULY 1, 2023 TO JUNE 30, 2024

Honolulu County

CLASS	Taxable Building per/\$1,000
Residential Principal Residence	\$3.50
Hotel and resort	\$13.90
Commercial	\$12.40
Industrial	\$12.40
Agricultural	\$5.70
Preservation	\$5.70
Public service	\$0.00
Vacant agricultural	\$ 8.50
Residential A - Tier 1 Tax rate applied to the net taxable value of the property up to \$1,000,000.	\$4.50
Residential A - Tier 2 Tax rate applied to the net taxable value of the property in excess of \$1,000,000.	\$10.50
Bed and breakfast home	\$6.50

REAL PROPERTY TAX DUE DATES:

Aug 20, 2023 1st half of fiscal year tax payment due

Sep 30, 2023 Deadline for filing exemption claims & ownership documents **Feb 20, 2024** 2nd half of fiscal year tax payment due

For More Information Visit: www.realpropertyhonolulu.com

Hawai'i County

CLASS	Tax Rate per/\$1,000
Affordable Rental Housing	\$6.15
Residential *Portion valued less than \$2 million	\$11.10
Residential *Portion valued at \$2 million and more	\$13.60
Apartment	\$11.70
Commercial	\$10.70
Industrial	\$10.70
Agricultural and Native Forest	\$9.35
Conservation	\$11.55
Hotel/Resort	\$11.55
Homeowner	\$6.15

REAL PROPERTY TAX DUE DATES:

Aug 20, 2023 1st half of fiscal year tax payment due

Dec 31, 2023 Deadline for filing exemption claims & ownership documents for August 20th real prop taxes the following year

Feb 20, 2024 2nd half of fiscal year tax payment due

June 30, 2024 Deadline for filing exemption claims & ownership documents for February 20th real prop taxes the following year

CENTRAL **808-893-0556** UPCOUNTRY **808-573-0110** WEST MAUI **808-661-4960** SOUTH MAUI **808-891-2404** *Lahaina office coming back soon #MauiStrong

Maui County

2023-2024

CLASS	All rates are per \$1,000 of net taxable ass	sessed valuation
Owner-Occup	bied	
Tier 1, Up to	\$1.90	
Tier 2, \$1,000,001 to \$3 Million		\$2.00
Tier 3, More	\$2.75	
Non-Owner-C	Dccupied	
Tier 1, Up to \$1 Million		\$5.85
Tier 2, \$1,000,001 to \$4.5 Million		\$8.00
Tier 3, More Than \$4.5 Million		\$12.50
Apartment		\$3.50
Hotel And Resort		\$11.75
Time Share		\$14.60
Transient Vac	\$11.85	
Long-Term Re	ental	
Tier 1, Up to	s \$1 Million	\$3.00
Tier 2, \$1,00	00,001 to \$3 Million	\$5.00
Tier 3, More	e Than \$3 Million	\$8.00
Agricultural		\$5.74
Conservation		\$6.43
Commercial		\$6.05
Industrial		\$7.05
Commercializ	\$4.40	

REAL PROPERTY TAX DUE DATES:

Aug 20, 2023 1st half of fiscal year tax payment due

Dec 31, 2023 Deadline for filing exemption claims & ownership documents **Feb 20, 2024** 2nd half of fiscal year tax payment due

For Info On Classifications Visit: www.mauicounty.gov/755/Classification-for-Tax-Rate-Purposes

Kauai County

CLASS	Tax Rate per/\$1,000
Homestead	\$2.59
Residential	\$5.45
Vacation Rental	\$9.85
Hotel and Resort	\$10.85
Commercial	\$8.10
Industrial	\$8.10
Agricultural	\$6.75
Conservation	\$6.75
Residential Investor	\$9.40
Commercialized Home Use	\$5.05

REAL PROPERTY TAX DUE DATES:

Aug 20, 20231st half of fiscal year tax payment dueSep 30, 2023Deadline for filing exemption claims & ownership documentsFeb 20, 20242nd half of fiscal year tax payment due

For more information visit: www.kauai.gov/Government/Departments-Agencies/Finance/Real-Property-Tax/Assessment



www.FidelityHawaii.com

Rose Bento - Debra Cabradilla - Mary Jo Cabral - Reta Chin - Wendy Gomes - Deni Kawauchi - Tori Lapolla - Joanne Mackey - Kosei Nagata - Mercy Palmer - Carson Smith - Trisha Spencer-Kitayama